



**Christine Demode**  
Chief Financial Officer  
Tel.: +33 4 78 87 37 00  
www.merieux-developpement.com

**Profile**

Established in 2009, Mérieux Développement invests in growth equity and venture capital within the healthcare and nutrition sectors, working alongside entrepreneurs whose products and services can bring genuine advances to patients and consumers worldwide. Mérieux Développement is the investment arm of Institut Mérieux, which employs 15,000 people worldwide and generated revenues in excess of USD 3 billion in 2017.

**Sienna Capital & Mérieux Développement**

In 2014, Sienna Capital committed an amount of EUR 75 million dedicated to the two funds managed by Mérieux Développement: Mérieux Participations 1 and Mérieux Participations 2. Sienna Capital benefits from certain favourable financial terms for its support of Mérieux Participations 2.

**Financial year 2017**

In 2017, Mérieux Participations 2 has invested in 4 new companies for a total amount of EUR 26 million.

**PrimeStone**

**Martin Donnelly**  
Chief Operating Officer  
Tel.: +44 20 7072 3150  
www.primestonecapital.com

**Profile**

PrimeStone was established in 2014 by three former partners from The Carlyle Group, specialising in buy-outs, and who have worked and invested together across Europe for more than 15 years. PrimeStone has a strategy of constructive and active management in mid-sized listed European companies that have significant value creation potential through strategic, operational or financial improvement. PrimeStone creates value by taking a long-term perspective, adopting an active approach and having a significant influence over its underlying investments through a constructive dialogue with boards and management teams.

**Sienna Capital & PrimeStone**

As part of a long-term agreement, Sienna Capital invested EUR 150 million in February 2015. In exchange for its support of PrimeStone, Sienna Capital benefits from certain favourable financial terms.

**Financial year 2017**

In 2017, PrimeStone completed 2 new investments.



**Jennifer Dunne**  
Director of Communication  
Tel.: +1 312 660 7314

**Profile**

BDT Capital Partners was created in 2009 by Byron Trott, a long-standing partner of Goldman Sachs, with the aim of meeting the strategic and financial needs of families and/or company founders around the globe. BDT Capital Partners successfully raised USD 3 billion over 2 fundraisings in 2010 and 2012, and then a second fund in 2014, BDT Capital Partners Fund II ("BDTCP II"), amounting to USD 5.2 billion. In 2015, BDTCP II was reopened to new investors, in order to raise USD 1 billion of new capital.

**Sienna Capital & BDT Capital Partners**

In 2015, in the context of the reopening of BDTCP II, Sienna Capital committed to invest EUR 113 million.

**Financial year 2017**

In 2017, BDTCP II completed an additional investment for a total of USD 518 million.

**BACKED**

**Andre De Haes**  
Founding Partner  
info@backed.vc  
www.backed.vc

**Profile**

Backed is a venture capital fund and has a unique investment proposition, as an investment team of millennials is targeting millennials entrepreneurs who create products and offer services for millennials. Backed was launched in 2015 by a 29 years old talented investment professional. The fund invests in seed/series A deals.

**Sienna Capital & Backed**

As part of a long-term agreement, Sienna Capital has committed EUR 25 million in September 2017. In exchange for its support of Backed, Sienna Capital benefits from certain favourable financial terms.

**Financial year 2017**

Since inception, Backed invested EUR 13 million across 23 transactions, out of which 6 have been done in 2017.