Experience. Our greatest asset.
The Essentials

- Leading investor in Europe focused on long-term value creation  
  p. 3
- Solid core values  
  p. 3

Value Creation

- Being an influential professional investor  
  p. 5
- Deploying capital in high-quality assets, leaders in their sector  
  p. 5

Moving Forward

- Further diversifying our portfolio, within a flexible mandate  
  p. 7
- With a clear investment strategy  
  p. 8
- Developing alternative investments through Sienna Capital  
  p. 9
- An attractive investment case  
  p. 10

Appendix

p. 11
Leading investor in Europe focused on long-term value creation

- **60 years**
  - Stock exchange listing

- **€19bn**
  - Net Asset Value

- **11**
  - Disclosed investments in listed assets, leaders in their sector

- **€15bn**
  - Market capitalization

- **2nd**
  - Largest listed investment company in Europe

- **50%**
  - Stable and supportive ownership by the Frère and Desmarais families, through Swiss-listed parent company Pargesa Holding SA

- **€14bn**
  - Asset rotation carried out since the initiation of our new strategy in 2012

- **12.6%**
  - Five-year annualized TSR

- **3.3%**
  - NTM Dividend yield

**APPENDIX**

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VALUE CREATION

MOVING FORWARD

APPENDIX
Solid core values

**Patrimonial**
- Through-the-cycle investor
- Permanent capital deployment with long-term investment outlook
- Conservative net financial leverage
- Solid and stable family shareholder base

**Active**
- Challenging and supportive board member aiming at unlocking long term value (strategy, management, capital structure)
- Willing to tackle complex situations

**Focused**
- Team sourcing a sizeable deal flow but selecting and overseeing a limited number of core investments
- Geographical and sector focus

**Flexible**
- Equity investments from €250m up to €2bn
- Minority or majority positions
- Public or private companies
- Growing exposure to alternative assets
- Co-investment capability
Being an influential professional investor

Active contribution to value creation through participation in the key decision-making bodies of our portfolio companies, regarding:

- Overall strategy of our participations, notably organic growth and M&A
- Nomination and remuneration of Executive Management
- Capital allocation (i.e. dividend policy and share buyback programs) and capital structure adequacy

<table>
<thead>
<tr>
<th></th>
<th>IMERYS</th>
<th>adidas Group</th>
<th>Lufthansa</th>
<th>SGS</th>
<th>Henderson Bank</th>
<th>Umicore</th>
<th>TOTAL</th>
<th>Ontex</th>
<th>Perpetual</th>
<th>Burberry</th>
<th>GEA</th>
</tr>
</thead>
<tbody>
<tr>
<td>Board presence</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
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<td>✓</td>
</tr>
<tr>
<td>Audit Committee</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Nomination and/or Remuneration Committee</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Strategic Committee</td>
<td>✓</td>
<td>n.a.</td>
<td>✓</td>
<td>n.a.</td>
<td>✓</td>
<td>n.a.</td>
<td>n.a.</td>
<td>n.a.</td>
<td>n.a.</td>
<td>n.a.</td>
<td>n.a.</td>
</tr>
</tbody>
</table>
Deploying capital in high-quality assets, leaders in their sector

**Total NAV**

<table>
<thead>
<tr>
<th>Year</th>
<th>GBL</th>
<th>SGS</th>
<th>umicore</th>
<th>adidas</th>
<th>Ontex</th>
<th>Burberry</th>
<th>Combined TSR</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>€18.9bn</td>
<td>€2.8bn</td>
<td>€1.5bn</td>
<td>€2.6bn</td>
<td>€0.5bn</td>
<td>€0.6bn</td>
<td>€0.3bn</td>
</tr>
<tr>
<td>2015</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2016</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2017</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2018</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Unrealized capital gains**

- **€5.7bn** (1)
- €0.6bn
- €0.8bn
- €1.4bn
- €0.0bn
- €0.1bn
- €0.0bn
- n.a.(1)

Note: year of first investment and stake value/unrealized capital gains at 31 December 2017

(1) Excluding Imerys (fully consolidated) and Parques Reunidos (associate being accounted for using the equity method since end 2017)

**Solid TSR performance since first investment**

- GBL: 8.4%
- SGS: 27.9%
- Umicore: 41.6%
- adidas: 1.7%
- Ontex: 13.5%
- Burberry: 17.1%

Note: TSR computed for participations held for over a year, since investment date until 31/12/17 (source: GBL)

**Gross NTM dividend yield**

- SGS: 3.0%
- Umicore: 1.6%
- adidas: 2.2%
- Ontex: 2.4%
- Burberry: 2.0%
- GEA: 1.7%
- Parques: 2.5%
- Combined: 3.3%

Note: Bloomberg dividend forecasts at 9/03/18, combined dividend yield includes all assets in GBL's portfolio at 31/12/17
Further diversifying our portfolio, within a flexible mandate

**Investment assessment**
Stringent deal selection conducted based on the following grid of investment criteria:

**Sector**
- Exposure to long-term growth drivers
- Resilience to economic downturn
- Favorable competitive dynamics
- Build-up opportunities

**Company**
- Market leader with clear business model
- Foreseeable organic growth
- Strong cash flow generation capabilities
- Return on capital employed higher than WACC
- Low financial gearing
- Appropriate positioning vis-à-vis digital disruption

**Valuation**
- Attractive valuation
- Potential for shareholder return

**Governance**
- Potential to become first shareholder, with influence
- Potential for Board representation
- Seasoned management

**ESG**
- CSR/ESG strategy, reporting and relevant governance bodies being in place for listed investment opportunities

**Divestment guidelines**
Continuous assessment of the portfolio assets, focusing on the following risk areas:

**Potential for further value creation**

**Valuation risk**
- Multiples above historical average
- Prospective TSR below internal targets

**Company risk**
- Business model’s disruption risk related to digital or technological evolutions
- Other company risks including competition, geopolitics, and ESG factors

**Portfolio concentration risk**
- Objective not to exceed around 15-20% in terms of:
  - Portfolio's exposure to a single asset
  - Cash earnings' contribution from a single asset
With a clear investment strategy

**Investment themes**
Anticipating megatrends and upcoming disruptions

- Shift in global economic power towards emerging countries
- Demographic shift (e.g. ageing population)
- Health & lifestyle
- Accelerating urbanization
- Technology & digital
- Sustainability & resource scarcity

**Key sector focus**

- Consumer
  - Luxury
  - Entertainment
  - E-commerce/digital
- Services
- Industry/manufacturing
  - Green economy
  - Natural resources
  - Sustainability

**Out-of-scope sectors**

- Utilities
- Oil & Gas
- Financials
- Real Estate
- Telecom
- Regulated industries
- Biotech
Developing alternative investments through Sienna Capital

---

**A talented group of underlying managers**

<table>
<thead>
<tr>
<th>GBL</th>
<th>100%</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>SIENNA CAPITAL</strong></td>
<td></td>
</tr>
<tr>
<td>7 managers</td>
<td></td>
</tr>
</tbody>
</table>

**Key figures**

<table>
<thead>
<tr>
<th><strong>2013</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Creation of Sienna Capital</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>€1.2bn</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Invested capital</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>€1.7bn</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Total value</td>
</tr>
<tr>
<td>Distribution received to date of €0.8bn + Stake value of €0.9bn</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>1.5x</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cumulative implied money multiple</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Several benefits to GBL</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>• Earn attractive risk-adjusted returns and contribute to growing GBL’s Net Asset Value and dividend</td>
</tr>
<tr>
<td>• Part of an ongoing diversification of GBL’s portfolio and revenue stream</td>
</tr>
<tr>
<td>• Attract talent around the activities of GBL and serve as a best ideas factory</td>
</tr>
<tr>
<td>• Provide co-investment opportunities</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>€0.7bn</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Remaining uncalled commitment</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>~5%</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Contribution to GBL’s Net Asset Value</td>
</tr>
</tbody>
</table>

---

**APPENDIX**

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**9**
An attractive investment case

A diversified portfolio of:
- high-quality listed assets
- valuable alternative unlisted assets

At a significant discount to NAV

Consistently outperforming its benchmark

Dividend yield exceeding the portfolio's weighted average

<table>
<thead>
<tr>
<th>Solid financial position</th>
<th>Sound governance</th>
<th>Efficient cost structure</th>
</tr>
</thead>
<tbody>
<tr>
<td>€2.7bn</td>
<td>&lt;10%</td>
<td>0.2%</td>
</tr>
<tr>
<td>Significant available liquidity</td>
<td>Loan-to-Value (&quot;LTV&quot;) historically below 10%</td>
<td>Management remuneration aligned with shareholders' interests</td>
</tr>
<tr>
<td>12.6%</td>
<td>3.3%</td>
<td>58%</td>
</tr>
<tr>
<td>Five-year annualized TSR</td>
<td>Dividend yield</td>
<td>Opex coverage by yield enhancement income (2012-17)</td>
</tr>
<tr>
<td>20.9%</td>
<td></td>
<td>~0%</td>
</tr>
<tr>
<td>Discount to NAV</td>
<td></td>
<td>No material tax leakage</td>
</tr>
</tbody>
</table>

Note: Discount to NAV at 16-Mar-2018; TSR (dividend reinvested) and dividend yield at 31-Dec-2017
Appendix

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Portfolio  p. 14

Shareholding structure and governance  p. 30

Financial performance FY 2017  p. 33

Profiles  p. 39
### The Essentials

**Influential and professional shareholders**

Accompanying our core participations in their future development

<table>
<thead>
<tr>
<th><strong>M&amp;A</strong></th>
<th><strong>Organic growth</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>IMERYS</strong></td>
<td><strong>SGS</strong></td>
</tr>
<tr>
<td>€500m+ equity value</td>
<td>€300m 2017-19 investment program in Rechargeable Battery Materials in support of the group's leadership in clean mobility materials</td>
</tr>
<tr>
<td>02/2015</td>
<td>2016-17 overall top line growth 1/3rd driven by innovation</td>
</tr>
<tr>
<td>€880m enterprise value</td>
<td>€500m+ equity value</td>
</tr>
<tr>
<td>07/2017</td>
<td>02/2015</td>
</tr>
</tbody>
</table>

#### Acquisition of majority stakes in promising premium brands

Monkey47, Del Maguey...

**Disposal of non-core assets**

(including Domecq brands)

**FY2016/17**

#### Merger between Lafarge and Holcim, creating a new leader in the building materials industry

07/2015

#### Significant capex program in Graphite and Carbon

(Switzerland, Namibia and USA)

#### Portfolio optimization through the disposals of

H2 2017

#### Post-merger strategic roadmap with a focus on:

- Improving margins and profitability
- Delivering synergies of CHF1.4bn within 3 years
- Pursuing capital allocation discipline
- Maintaining balance sheet strength while offering an attractive dividend policy

#### 33 transactions at a weighted average EBITDA multiple of 8.4x pre-synergies

2015-17

#### M&A acceleration, with 2 deals completed in the catalyst business segment

H1 2017
### Influential and professional shareholders

Participating in the decisions regarding capital structure and capital allocation

#### Financing operations

**in a low rate environment**

<table>
<thead>
<tr>
<th>Company</th>
<th>Description</th>
<th>Amount</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ontex</td>
<td>5-year syndicated credit refinancing</td>
<td>€900m</td>
<td>09/2017</td>
</tr>
<tr>
<td>UMICORE</td>
<td>10- and 12-year USPP</td>
<td>€360m</td>
<td>05/2017</td>
</tr>
<tr>
<td>UMICORE</td>
<td>Schuldsschein offering</td>
<td>€330m</td>
<td>04/2017</td>
</tr>
<tr>
<td>IMERYS</td>
<td>10-year bond (1.50% coupon)</td>
<td>€600m</td>
<td>01/2017</td>
</tr>
<tr>
<td>Period Ricard</td>
<td>10-year bond (3.25% coupon)</td>
<td>$600m</td>
<td>06/2016</td>
</tr>
<tr>
<td>LafargeHolcim</td>
<td>7- and 12-year bonds (1.75% average coupon)</td>
<td>€2bn</td>
<td>05/2016</td>
</tr>
<tr>
<td>IMERYS</td>
<td>5- to 10-year schuldsschein loans</td>
<td>€0.8bn + $0.2bn</td>
<td>05/2016</td>
</tr>
<tr>
<td>Period Ricard</td>
<td>10-year bond (1.50% coupon)</td>
<td>€600m</td>
<td>05/2016</td>
</tr>
<tr>
<td>IMERYS</td>
<td>6- and 12-year bonds (1.375% average coupon)</td>
<td>€600m</td>
<td>03/2016</td>
</tr>
</tbody>
</table>

#### Share buyback programs

<table>
<thead>
<tr>
<th>Company</th>
<th>Description</th>
<th>Amount</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>SGS</td>
<td>Up to CHF250m with approximately CHF200m for the purpose of share capital reduction</td>
<td>2017-2018</td>
<td></td>
</tr>
<tr>
<td>SGS</td>
<td>Up to CHF750m with approximately CHF500m for the purpose of share capital reduction</td>
<td>2015-2016</td>
<td></td>
</tr>
<tr>
<td>adidas</td>
<td>Up to €3bn share buyback program</td>
<td>2018-2020</td>
<td></td>
</tr>
<tr>
<td>SGS</td>
<td>Up to CHF1bn</td>
<td>2017-2018</td>
<td></td>
</tr>
</tbody>
</table>

### APPENDIX

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Financial performance FY 2017  p. 33

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## Portfolio

A well-diversified portfolio of solid companies, leaders in their sector

<table>
<thead>
<tr>
<th>Sector</th>
<th>Specialty minerals</th>
<th>TIC</th>
<th>Cement &amp; aggregates</th>
<th>Wines &amp; Spirits</th>
<th>Sports equipment</th>
<th>Materials technology</th>
<th>Oil &amp; Gas</th>
<th>Luxury fashion</th>
<th>Hygienic consum.</th>
<th>Process technology</th>
<th>Food sector</th>
<th>Leisure parks</th>
<th>Alternative assets</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Ranking in their sector</strong></td>
<td>#1</td>
<td>#1</td>
<td>#1</td>
<td>#2</td>
<td>#2</td>
<td>Top 3</td>
<td>Top 5</td>
<td>Top 5</td>
<td>Top 3</td>
<td>Top 3</td>
<td>n.a.</td>
<td>Top 3</td>
<td>n.a.</td>
</tr>
<tr>
<td><strong>GBL's ranking in the shareholding</strong></td>
<td>#1</td>
<td>#1</td>
<td>#2</td>
<td>#2</td>
<td>#1</td>
<td>#1</td>
<td>#11</td>
<td>#3</td>
<td>#1</td>
<td>#5</td>
<td>#2</td>
<td>n.a.</td>
<td>n.a.</td>
</tr>
<tr>
<td><strong>GBL % ownership</strong></td>
<td>53.8%</td>
<td>16.6%</td>
<td>9.4%</td>
<td>7.5%</td>
<td>7.5%</td>
<td>17.0%</td>
<td>0.6%</td>
<td>6.5%</td>
<td>19.98%</td>
<td>4.3%</td>
<td>21.2%</td>
<td>100%</td>
<td></td>
</tr>
<tr>
<td><strong>Market cap</strong></td>
<td>6.3</td>
<td>16.6</td>
<td>28.5</td>
<td>35.0</td>
<td>35.0</td>
<td>8.8</td>
<td>116.5</td>
<td>8.6</td>
<td>2.3</td>
<td>7.7</td>
<td>1.2</td>
<td>n.a.</td>
<td></td>
</tr>
<tr>
<td><strong>Value of GBL's stake</strong></td>
<td>3.4</td>
<td>2.8</td>
<td>2.7</td>
<td>2.6</td>
<td>2.6</td>
<td>1.5</td>
<td>0.7</td>
<td>0.6</td>
<td>0.5</td>
<td>0.3</td>
<td>0.3</td>
<td>0.9</td>
<td></td>
</tr>
</tbody>
</table>

**€15.6bn** aggregate market value for assets exceeding €1bn

---

(1) Figures at 31-Dec-2017
# Portfolio review

Imerys is the world leader in mineral-based specialty solutions for industry.

## Key figures

<table>
<thead>
<tr>
<th>Key financial data (m€)</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>4,598</td>
</tr>
<tr>
<td>Current EBITDA</td>
<td>890</td>
</tr>
<tr>
<td>Net debt</td>
<td>2,246</td>
</tr>
<tr>
<td>Net debt/EBITDA (x)</td>
<td>2.5</td>
</tr>
<tr>
<td>Ratings (S&amp;P/Moody’s)</td>
<td>BBB/Baa2</td>
</tr>
</tbody>
</table>

Source: GBL

<table>
<thead>
<tr>
<th>Market data</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Market capitalization (m€)</td>
<td>6,252</td>
</tr>
<tr>
<td>NTM gross dividend per share (€)</td>
<td>2.075</td>
</tr>
</tbody>
</table>

Source: Bloomberg

## Investment case

- Resilience of the business model
- Geographic and customer’s final markets diversity
- Leader in its sector: #1 or #2 in almost all of its markets
- High added value functional products providing key properties to its customers’ products
- Low exposure to fluctuations in commodities prices
- Low risk of substitution due to the customer’s low share in total costs
- Solid cash-flow generation making it possible to support external growth

### Key figures

- **Market value of investment**: €3.4bn
- **Capital held by GBL**: 53.8%
- **Contribution to GBL’s portfolio**: 17.9%
- **Contribution to dividends**: 17.4%
- **NTM dividend yield**: 2.6%
- **Five-year TSR**: 13.2%

**Note:** all key figures at 31/12/2017, except where superseded by more recent public disclosures.
Portfolio review

SGS is the world leader in inspection, verification, testing and certification

Key figures

<table>
<thead>
<tr>
<th>Key financial data (mCHF)</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>6,349</td>
</tr>
<tr>
<td>Adjusted EBITDA</td>
<td>1,247</td>
</tr>
<tr>
<td>Net debt</td>
<td>698</td>
</tr>
<tr>
<td>Net debt/EBITDA (x)</td>
<td>0.6</td>
</tr>
<tr>
<td>Ratings (S&amp;P/Moody’s)</td>
<td>nr/A3</td>
</tr>
</tbody>
</table>

Source: GBL

<table>
<thead>
<tr>
<th>Market data</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Market capitalization (mCHF)</td>
<td>19,397</td>
</tr>
<tr>
<td>NTM gross dividend per share (CHF)</td>
<td>75.00</td>
</tr>
</tbody>
</table>

Source: Bloomberg

Investment case

The industry is characterised by high barriers to entry and attractive fundamentals:

- Expansion and ageing of infrastructure
- Externalisation of activities
- Development of regulations
- Growing complexity of products
- Consolidation

In this sector, SGS offers a particularly attractive profile:

- World leader
- Diversified portfolio
- Ideally positioned to take advantage of growth opportunities
- Resilient across economic cycles

Note: all key figures at 31/12/2017, except where superseded by more recent public disclosures
Portfolio review

LafargeHolcim is the world leader in construction materials: cement, aggregates and concrete

**Key figures**

<table>
<thead>
<tr>
<th>Key financial data (mCHF)</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net sales</td>
<td>26,129</td>
</tr>
<tr>
<td>Recurring EBITDA</td>
<td>5,990</td>
</tr>
<tr>
<td>Net debt</td>
<td>14,346</td>
</tr>
<tr>
<td>Net debt/Recurring EBITDA (x)</td>
<td>2.4</td>
</tr>
<tr>
<td>Ratings (S&amp;P/Moody’s)</td>
<td>BBB/Baa2</td>
</tr>
</tbody>
</table>

Source: GBL

<table>
<thead>
<tr>
<th>Market data</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Market capitalization (mCHF)</td>
<td>33,350</td>
</tr>
<tr>
<td>NTM gross dividend per share (CHF)</td>
<td>2.00</td>
</tr>
</tbody>
</table>

Source: Bloomberg

**Investment case**

The group is well positioned to meet the challenges of increasing urbanization and demand for sustainable construction solutions.

The stakes of the merger in 2015 have not changed:

- Creation of an uncontested leader in the building material sector
- Rebalancing of the portfolio towards the most promising regions in terms of growth
- Potential for significant synergies
- Improved operating performance and strength of the balance sheet

Note: all key figures at 31/12/2017, except where superseded by more recent public disclosures

---

**€2.7bn**
Market value of investment

**9.4%**
Capital held by GBL

**14.3%**
Contribution to GBL's portfolio

**23.2%**
Contribution to dividends

**3.6%**
NTM dividend yield

**0.1%**
Five-year TSR
Portfolio review

Pernod Ricard, the world's number two player in Wines & Spirits holds a leading position globally

Key figures

- **Market value of investment**: €2.6bn
- **Capital held by GBL**: 7.5%
- **Contribution to GBL's portfolio**: 13.9%
- **Contribution to dividends**: 8.7%

<table>
<thead>
<tr>
<th>Key financial data (m€)</th>
<th>30/06/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net sales</td>
<td>9,010</td>
</tr>
<tr>
<td>Profit from recurring operations</td>
<td>2,394</td>
</tr>
<tr>
<td>Net debt</td>
<td>7,851</td>
</tr>
<tr>
<td>Net debt/EBITDA (x)</td>
<td>3.0</td>
</tr>
<tr>
<td>Ratings (S&amp;P/Moody’s)</td>
<td>BBB/Baa2</td>
</tr>
</tbody>
</table>

Source: GBL

<table>
<thead>
<tr>
<th>Market data</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Market capitalization (m€)</td>
<td>35,022</td>
</tr>
<tr>
<td>NTM gross dividend per share (€)</td>
<td>2.06</td>
</tr>
</tbody>
</table>

Source: Bloomberg

Investment case

The spirits market is supported by favourable long term trends, in particular:
- Expanding urban population
- Growing market share compared to beer and wine
- Upmarket move by consumers

Pernod Ricard has a smooth growth and profitability profile:
- Number two player worldwide with one of the industry´s most complete brand portfolios
- Systematic upmarket move thanks to its superior-quality an innovative products
- Numerous high potential brands
- Leading positions in categories such as whisky, rum and luxury cognac

Note: all key figures at 31/12/2017, except where superseded by more recent public disclosures
Portfolio review

**adidas**

adidas is the European leader in sports equipment

---

### Key figures

#### Key financial data (m€) 31/12/17

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Net sales</td>
<td>21,218</td>
</tr>
<tr>
<td>Operating profit</td>
<td>2,070</td>
</tr>
<tr>
<td>Net cash</td>
<td>484</td>
</tr>
<tr>
<td>Net leverage</td>
<td>n.a.</td>
</tr>
<tr>
<td>Ratings (S&amp;P/Moody’s)</td>
<td>unrated</td>
</tr>
</tbody>
</table>

Source: GBL

#### Market data 31/12/17

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Market capitalization (m€)</td>
<td>34,970</td>
</tr>
<tr>
<td>NTM gross dividend per share (€)</td>
<td>2.60</td>
</tr>
</tbody>
</table>

Source: Bloomberg

---

### Investment case

**Investment case**

adidas is a strong brand: #1 in Europe and #2 worldwide in the design and distribution of sporting goods. There is strong potential for growth in sales supported by:

- advertising and promotional expenditure
- the company’s ability to introduce innovative products
- the omni-channel (including digital) approach

adidas has the possibility to improve its margin via:

- Optimising the structure of central costs, mainly through economies of scale
- Increased profitability in the USA and Russia
- A restructuring of the brand Reebok in the US

---

**Note:** all key figures at 31/12/2017, except where superseded by more recent public disclosures
Umicore is the leader in materials technology and recycling of precious metals.

**Key figures**

<table>
<thead>
<tr>
<th>Key financial data (m€)</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues (excl. metals)</td>
<td>2,916</td>
</tr>
<tr>
<td>Recurring EBITDA</td>
<td>599</td>
</tr>
<tr>
<td>Net debt</td>
<td>840</td>
</tr>
<tr>
<td>Average net debt/EBITDA (x)</td>
<td>0.9</td>
</tr>
<tr>
<td>Ratings (S&amp;P/Moody’s)</td>
<td>unrated</td>
</tr>
</tbody>
</table>

Source: GBL

<table>
<thead>
<tr>
<th>Market data</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Market capitalization (m€)</td>
<td>8,838</td>
</tr>
<tr>
<td>NTM gross dividend per share (€)</td>
<td>0.73</td>
</tr>
</tbody>
</table>

Source: Bloomberg

**Investment case**

Umicore has a business model geared towards clean technologies that are benefiting from favourable long-term trends, namely through activities in automotive catalysts, batteries for electric cars and precious metals recycling. In these areas, Umicore enjoys a global leadership position, along with solid knowhow, high-quality means of production and a talented management team.

Note: all key figures at 31/12/2017, except where superseded by more recent public disclosures.
Portfolio review

Total is an integrated global oil and gas group with a presence in chemicals

Key figures

<table>
<thead>
<tr>
<th>Key financial data (mUSD)</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales</td>
<td>171,493</td>
</tr>
<tr>
<td>Net income</td>
<td>8,631</td>
</tr>
<tr>
<td>Net debt</td>
<td>15,424</td>
</tr>
<tr>
<td>Debt-equity ratio (%)</td>
<td>14</td>
</tr>
<tr>
<td>Ratings (S&amp;P/Moody’s)</td>
<td>A+/Aa3</td>
</tr>
</tbody>
</table>

Source: GBL

<table>
<thead>
<tr>
<th>Market data</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Market capitalization (m€)</td>
<td>116,447</td>
</tr>
<tr>
<td>NTM gross dividend per share (€)</td>
<td>2.54</td>
</tr>
</tbody>
</table>

Source: Bloomberg

Investment case

Total outperformed its peers and demonstrated its resilience in a difficult environment:

- Integrated model, from exploration to the final customer
- Operational excellence for all its activities
- Disciplined approach to costs and investments
- Oil activity with low breakeven point
- Development of gas activities
- Objective of becoming the major player in responsible energy to meet energy challenges

Note: all key figures at 31/12/2017, except where superseded by more recent public disclosures
Portfolio review

Burberry is a global luxury brand with a distinctive British heritage

€0.6bn
Market value of investment

6.5%
Capital held by GBL

3.0%
Contribution to GBL’s portfolio

1.9%
Contribution to dividends

2.4%
NTM dividend yield

13.5%
TSR since first investment

Key figures

<table>
<thead>
<tr>
<th>Key financial data (mGBP)</th>
<th>31/03/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>2,766</td>
</tr>
<tr>
<td>Adjusted operating profit</td>
<td>459</td>
</tr>
<tr>
<td>Net cash</td>
<td>809</td>
</tr>
<tr>
<td>Net debt/EBITDA (x)</td>
<td>n.a.</td>
</tr>
<tr>
<td>Ratings (S&amp;P/Moody’s)</td>
<td>unrated</td>
</tr>
</tbody>
</table>

Source: GBL

<table>
<thead>
<tr>
<th>Market data</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Market capitalization (mGBP)</td>
<td>7,654</td>
</tr>
<tr>
<td>NTM gross dividend per share (GBP)</td>
<td>0.43</td>
</tr>
</tbody>
</table>

Source: Bloomberg

Investment case

• Luxury goods industry is expected to grow by 3-4% p.a. over the next few years, driven by the demographics, increasing wealth and travel
• Burberry is a globally recognized brand, considered as the best-in-class digital player in the industry
• Burberry offers an attractive shareholders’ cash return thanks to its solid balance sheet and strong cash conversion
• The company is committed to applying its capital allocation policy (dividend distribution and a share buyback)

Note: all key figures at 31/12/2017, except where superseded by more recent public disclosures
Portfolio review

Ontex is a leading international personal hygiene solutions provider

Key figures

<table>
<thead>
<tr>
<th>Key financial data (m€)</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reported revenue</td>
<td>2,355</td>
</tr>
<tr>
<td>Adjusted EBITDA</td>
<td>266</td>
</tr>
<tr>
<td>Net debt</td>
<td>744</td>
</tr>
<tr>
<td>Net debt/Adjusted EBITDA (x)</td>
<td>2.8</td>
</tr>
<tr>
<td>Ratings (S&amp;P/Moody’s)</td>
<td>BB/Ba2</td>
</tr>
</tbody>
</table>

Source: GBL

<table>
<thead>
<tr>
<th>Market data</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Market capitalization (m€)</td>
<td>2,271</td>
</tr>
<tr>
<td>NTM gross dividend per share (€)</td>
<td>0.60</td>
</tr>
</tbody>
</table>

Source: Bloomberg

Investment case

Growth of the industry supported by:
- resilience of the business (hygiene basics)
- ageing population in mature countries
- growth in population and product adoption rates for hygiene products in emerging countries

Ontex to outperform the market thanks to:
- increases in market share in retailer brands
- premiumisation of its brands
- greater exposure to emerging countries and adult incontinence products

Note: all key figures at 31/12/2017, except where superseded by more recent public disclosures
## Portfolio review

Worldwide leader in the supply of equipment and project management for a wide range of industries

### Key figures

<table>
<thead>
<tr>
<th>Key financial data (m€)</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>4,605</td>
</tr>
<tr>
<td>Operating EBITDA</td>
<td>564</td>
</tr>
<tr>
<td>Net cash</td>
<td>6</td>
</tr>
<tr>
<td>Net debt/EBITDA (x)</td>
<td>n.a.</td>
</tr>
<tr>
<td>Ratings (S&amp;P/Moody’s)</td>
<td>BBB/Baa2</td>
</tr>
</tbody>
</table>

Source: GBL

<table>
<thead>
<tr>
<th>Market data</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Market capitalization (m€)</td>
<td>7,702</td>
</tr>
<tr>
<td>NTM gross dividend per share (€)</td>
<td>0.80</td>
</tr>
</tbody>
</table>

Source: Bloomberg

### Investment case

GEA is a global leader, exposed to favourable long-term market trends with financial performances that offer upside potential:

- Attractive end markets
- High barriers to entry
- Global leader with #1 or #2 positions in most of its markets
- Unique technology, know-how and innovation power
- Solid cash generation and balance sheet profile
- Good positioning to seize consolidation opportunities

---

Note: all key figures at 31/12/2017, except where superseded by more recent public disclosures
Portfolio review

Parques Reunidos is a leading operator of leisure parks with a global presence

### €0.3bn
Market value of investment

### 21.2%
Capital held by GBL

### 1.4%
Contribution to GBL’s portfolio

### 0.7%
Contribution to dividends

### 1.7%
NTM dividend yield

### 1.7%
TSR

Key figures

<table>
<thead>
<tr>
<th>Key financial data (m€)</th>
<th>30/09/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>579</td>
</tr>
<tr>
<td>Recurrent EBITDA</td>
<td>174</td>
</tr>
<tr>
<td>Net debt</td>
<td>516</td>
</tr>
<tr>
<td>Net debt/EBITDA (x)</td>
<td>3.0</td>
</tr>
<tr>
<td>Ratings (S&amp;P/Moody’s)</td>
<td>unrated</td>
</tr>
</tbody>
</table>

Source: GBL

<table>
<thead>
<tr>
<th>Market data</th>
<th>31/12/17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Market capitalization (m€)</td>
<td>1,199</td>
</tr>
<tr>
<td>NTM gross dividend per share (€)</td>
<td>0.25</td>
</tr>
</tbody>
</table>

Source: Bloomberg

Note: all key figures at 31/12/2017, except where superseded by more recent public disclosures

### Investment case

Favourable structural factors within the industry:

- Appeal of experience
- “Staycation” effect providing resilience during economic downturn
- High industry fragmentation with build-up potential

Unique positioning of Parques Reunidos:

- Over 60 parks with well-known brands
- Multiple avenues of organic and external growth
- Ability to transfer best practices to newly-acquired parks
# Sienna Capital currently invested in seven investment managers

<table>
<thead>
<tr>
<th>Funds/year of initial investment</th>
<th>Strategy</th>
<th>Funds</th>
<th>Commitment</th>
<th>Capital invested</th>
<th>Remaining callable capital</th>
<th>Distribution received to date</th>
<th>Stake value</th>
<th>Implied money multiple</th>
</tr>
</thead>
<tbody>
<tr>
<td>2005</td>
<td>Private Equity</td>
<td>ECP I, II, III</td>
<td>€863m</td>
<td>€517m</td>
<td>€345m</td>
<td>€593m</td>
<td>€199m</td>
<td>1.5x</td>
</tr>
<tr>
<td>2002</td>
<td>Private Equity</td>
<td>Sagard I, II, 3</td>
<td>€398m</td>
<td>€266m</td>
<td>€131m</td>
<td>€199m</td>
<td>€246m</td>
<td>1.7x</td>
</tr>
<tr>
<td>2013</td>
<td>LBO Debt</td>
<td>KCO III &amp; IV</td>
<td>€300m</td>
<td>€151m</td>
<td>€149m</td>
<td>€53m</td>
<td>€150m</td>
<td>1.3x</td>
</tr>
<tr>
<td>2014</td>
<td>Healthcare Growth Capital</td>
<td>Mérieux Participations I &amp; II</td>
<td>€75m</td>
<td>€43m</td>
<td>€32m</td>
<td>€0m</td>
<td>€50m</td>
<td>1.2x</td>
</tr>
<tr>
<td>PrimeStone 2015</td>
<td>European mid-cap public equities</td>
<td>PrimeStone</td>
<td>€150m</td>
<td>€150m</td>
<td>-</td>
<td>-</td>
<td>€178m</td>
<td>1.2x</td>
</tr>
<tr>
<td>2015</td>
<td>Long-term capital to closely held businesses</td>
<td>BDTCP II</td>
<td>€113m</td>
<td>€56m</td>
<td>€57m</td>
<td>-</td>
<td>€62m</td>
<td>1.1x</td>
</tr>
<tr>
<td>BACkED 2017</td>
<td>Digital technologies</td>
<td>Backed 1</td>
<td>€25m</td>
<td>€8m</td>
<td>€17m</td>
<td>-</td>
<td>€8m</td>
<td>1.1x</td>
</tr>
<tr>
<td>Cumulative</td>
<td></td>
<td></td>
<td>€1,924m</td>
<td>€1,190m</td>
<td>€733m</td>
<td>€844m</td>
<td>€893m</td>
<td>1.5x</td>
</tr>
</tbody>
</table>
## Portfolio

Asset rotation of €14bn in aggregate since 2012

<table>
<thead>
<tr>
<th>Year</th>
<th>Acquisitions</th>
<th>Disposals</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>-</td>
<td>€1.0bn</td>
</tr>
<tr>
<td>2013</td>
<td>€2.3bn</td>
<td>€1.4bn</td>
</tr>
<tr>
<td>2014</td>
<td>€0.5bn</td>
<td>€1.2bn</td>
</tr>
<tr>
<td>2015</td>
<td>€1.3bn</td>
<td>€0.7bn</td>
</tr>
<tr>
<td>2016</td>
<td>€1.6bn</td>
<td>€2.5bn</td>
</tr>
<tr>
<td>2017</td>
<td>€1.1bn</td>
<td>€0.6bn</td>
</tr>
</tbody>
</table>
Portfolio at 31 December 2017

Asset type:
- Growth 57%
- Value/Yield 4%
- Value/Growth 34%
- Sienna Capital 5%

Sector:
- Industry 42%
- Consumer 34%
- Services 15%
- Energy 4%
- Sienna Capital 5%

Geography:
- Switzerland 29%
- Germany 16%
- United Kingdom 14%
- Spain 8%
- Other 5%
- Belgium 3%
Appendix

Influence within the participations .................................................. p. 11

Portfolio ......................................................................................... p. 14

Shareholding structure and governance ........................................... p. 30

Financial performance FY 2017 ....................................................... p. 33

Profiles .......................................................................................... p. 39
Shareholding & governance
A stable and solid family ownership

GBL’s simplified shareholding structure

- Frère family
- Desmarais family
  - Power Corporation of Canada group

Frère group
- Parjointco
  - Pargesa Holding SA
  - GBL

Swiss listed company

% ownership (% voting rights)

50% → 50%
56% (75%) → 50%
50% (52%)\(^{(1)}\) → 4%

Relations with the controlling shareholder

- The Frère and Desmarais families joined forces to invest together in Europe in the early 1980s
  - A shareholders’ agreement between the two families was created in 1990 and has been extended twice, once in 1996 and again in 2012
  - 27 years of formal partnership
- Multi-generational collaboration
- The current agreement, effective until 2029 and with the possibility of extension, establishes a parity control in Pargesa and GBL

\(^{(1)}\) Taking into account the treasury shares whose voting rights are suspended
Shareholding & governance
Governance and Co-CEOs’ remuneration policy

**Solid governance**
Reflects GBL’s controlling shareholder structure

**Board of Directors**
- 18 members including 10 representatives proposed by the controlling shareholder, Pargesa Holding SA
- 5 independent directors
- 33% women

**Standing Committee**
- 13 members
- 10 representatives proposed by the controlling shareholder

**Audit Committee**
- 5 members
- 3 independent directors, including the Chairman

**Nomination & Remuneration Committee**
- 5 members
- 3 independent directors

**Remuneration policy**
Aligning co-CEOs’ remuneration with the shareholders’ interests

- Fixed net remuneration
- No variable cash remuneration
- Long-term incentive plan (TSR related)
- Yearly defined contributions to the pension funds in favour of each co-CEO
Appendix

Influence within the participations p. 11

Portfolio p. 14

Shareholding structure and governance p. 30

Financial performance FY 2017 p. 33

Profiles p. 39
Key highlights

- Solid FY 2017 performance notably supported by the favourable evolution of the macroeconomic environment giving momentum to the financial markets
  - NAV increasing by 11.2% over the period to €18.9bn
  - TSR of 16.8% in 2017
  - Consolidated net result of €705m
  - Cash earnings of €427m
  - LTV ratio of 2.3%
  - Gross dividend yield of 3.3%
- Continued execution of the portfolio diversification strategy

Listed investments

€17.9bn
95% of the portfolio value

Sienna Capital

€0.9bn
5% of the portfolio value
FY 2017 - Cash earnings of €427m

Net dividend contribution from the participations + Expenses\(^1\) = Cash earnings

\[
\begin{align*}
\text{FY 2017:} & & 461.2 & + & (34.7) & = & 426.5 \\
\text{FY 2016:} & & 457.6 & + & (17.2) & = & 440.4
\end{align*}
\]

(1) Interests, other financial and other operating income and expenses

\[\Delta 3.6 & + & (17.5) & = & (13.9) (3.2\%) \]
## FY 2017 - Consolidated net result of €705m

<table>
<thead>
<tr>
<th>€ million</th>
<th>2017</th>
<th>2016</th>
<th>Δ</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash earnings</td>
<td>426.5</td>
<td>440.4</td>
<td>(13.9)</td>
</tr>
<tr>
<td>Mark to market and other non cash items</td>
<td>(5.2)</td>
<td>14.4</td>
<td>(19.6)</td>
</tr>
<tr>
<td>Operating companies and Sienna Capital</td>
<td>413.4</td>
<td>223.1</td>
<td>+ 190.4</td>
</tr>
<tr>
<td>Eliminations, capital gains, depreciations and reversals</td>
<td>(129.3)</td>
<td>(1,135.6)</td>
<td>+ 1,006.3</td>
</tr>
<tr>
<td>Consolidated net result</td>
<td>705.4</td>
<td>(457.7)</td>
<td>+ 1,163.1</td>
</tr>
</tbody>
</table>

### Highlights

- Consolidated net result at 31 December 2017 favourably impacted by the capital gains on disposals within Sienna Capital for €216m (group's share)
- Cash earnings decreased by 3.2% primarily as a result of (i) the partial exit from the high-yielding assets of the energy sector and (ii) the lower yield enhancement income notably due to persistently low volatility
Financial performance FY2017

Sound financial position

Evolution over the last 12 months

<table>
<thead>
<tr>
<th></th>
<th>Net cash 31/12/2016</th>
<th>Acquisitions</th>
<th>Disposals</th>
<th>Cash Earnings</th>
<th>Dividend distribution</th>
<th>Other (1)</th>
<th>Net debt 31/12/2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross cash</td>
<td>1,375</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>564</td>
</tr>
<tr>
<td>Gross debt</td>
<td>(1,150)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>(1,007)</td>
</tr>
<tr>
<td>LTV</td>
<td>0.0%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>2.3%</td>
</tr>
<tr>
<td>Undrawn committed credit lines</td>
<td>2,150</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>2,150</td>
</tr>
<tr>
<td>Liquidity profile</td>
<td>3,525</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>2,714</td>
</tr>
</tbody>
</table>

(1) Primarily the elimination of the sale of ENGIE shares (reclassified in treasury at 31/12/2016) and Sienna Capital's dividend
Financial performance FY 2017
Debt and liquidity profile overview

Well-diversified funding mix

- Institutional bond
- Convertible bonds
- Bank debt

• All capital markets instruments (DCM/ECM):
  • Unsecured
• All debt instruments:
  • No financial covenants

Debt maturity at 31/12/17

- Weighted average maturity of the drawn gross debt extended to 4.0 years at end of 2017 (1.3 year at end of 2016) following (i) the issuance of a 7-year inaugural institutional bond of €500m in May 2017 with an annual coupon of 1.375% and (ii) the repayment of the retail bond of €350m in December 2017
• Extension of the committed credit lines' maturity to 2022

Note: not taking into account the €57m bank debt maturing in 2023-27
Appendix

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Portfolio  p. 14

Shareholding structure and governance  p. 30

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Profiles

**Ian Gallienne  –  Co-CEO**

Earlier in his career, Mr. Gallienne worked at the private equity firm Rhône Group in New York and London. In 2005, he founded and was Managing Director of the private equity funds of Ergon Capital Partners in Brussels.

He has been a Director of Groupe Bruxelles Lambert since 2009 and Co-CEO since 2012.

He obtained an MBA from INSEAD in Fontainebleau.

Mr. Gallienne serves as a Director of Imerys, Pernod Ricard, SGS and adidas.

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**Gérard Lamarche  –  Co-CEO**

Mr. Lamarche began his career at Deloitte Haskins & Sells in Belgium and in the Netherlands. He joined Société Générale de Belgique as an investment manager and management controller from 1989 to 1995. He moved to Compagnie Financière de Suez as Advisor to the Chairman and Secretary of the Executive Committee (1995-1997) before becoming Deputy Director for Planning, Control and Accounting. In 2000, Gérard Lamarche joined NALCO (American subsidiary of the Suez Group and world leader in industrial water treatment) as Director, Senior Executive Vice President and CFO. In January 2003, he was appointed CFO of the Suez group. In July 2008, in the context of the merger-takeover of Suez by Gaz de France, he became Executive Vice-President, Chief Financial Officer of GDF SUEZ.

He has been a Director of Groupe Bruxelles Lambert since 2011 and Co-CEO since 2012.

Mr. Lamarche has a degree in Economics from the University of Louvain-La-Neuve and the INSEAD Institute of Management (Advanced Management Program for Suez Group Executives).

Gérard Lamarche is on the board of several listed and non-listed companies in Europe including Total, SGS, LafargeHolcim and Umicore.
Profiles

Colin Hall – Head of Investments

Mr. Hall began his career in 1995 in the merchant banking group of Morgan Stanley. In 1997, he joined Rhône Group, a private equity firm, where he held various management positions for 10 years in New York and London. In 2009, he was the co-founder of a hedge fund, sponsored by Tiger Management (New York), where he worked until 2011. In 2012 he joined, as CEO, Sienna Capital, a 100% subsidiary of Groupe Bruxelles Lambert, which regroups its alternative investments (private equity, debt or specific thematic funds). In 2016, he was also appointed to the role of Head of Investments at GBL.

He holds a BA from Amherst College and an MBA from the Stanford University Graduate School of Business.

Mr. Hall serves as a Director of Umicore, Parques Reunidos and Imerys.

Xavier Likin – CFO

Mr. Likin started his career in Central Africa in the car distribution sector where he held various administrative and financial positions at MIC. In 1997, he joined PwC where he became Senior Manager and was designated as C.P.A. by the Institut des Réviseurs d'Entreprises. In 2007, he joined Ergon Capital Partners as Chief Financial Officer. Later, in June 2012, he was appointed Group Controller of GBL. Since 1st August 2017, he assumes the CFO function.

Mr. Likin holds a M.Sc. in Commercial Engineering and certificates in Tax Administration from the Solvay Brussels School of Economics & Management (ULB).
Profiles

Sophie Gallaire – Corporate Finance & Communication

Sophie Gallaire began her career in 1999 at Arthur Andersen in statutory audit in Paris. She then moved to the banking sector, working successively in the structured finance departments of Halifax Bank of Scotland, Bank of Ireland and Barclays Bank PLC. After 12 years of experience in LBO, real estate and corporate financing, she joined GBL in April 2014. She is in charge of Corporate Finance & Communication at GBL.

Sophie Gallaire holds a Master in Management from the ESCP Europe business school in Paris.

Hans D’Haese – IR

Hans D’Haese started his career in the banking sector at Générale de Banque (now BNP Paribas Fortis), where he held various commercial positions. He moved on to Crédit Lyonnais Belgium (now Deutsche Bank) working mainly in fixed income and after a couple of years he joined de Buck Vermogensbankiers in Ghent where he managed for eight years the buy-side research department. After 12 years of experience as a sell-side equity analyst for Benelux holding and portfolio companies at Bank Degroof Petercam, he joined GBL in December 2016, where he is in charge of investor relations.

Hans D’Haese graduated in Business Management from the Ghent Odysee University-College.
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