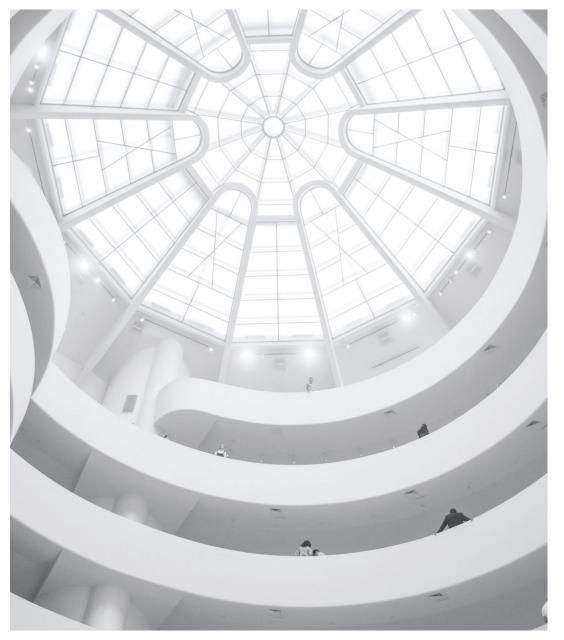


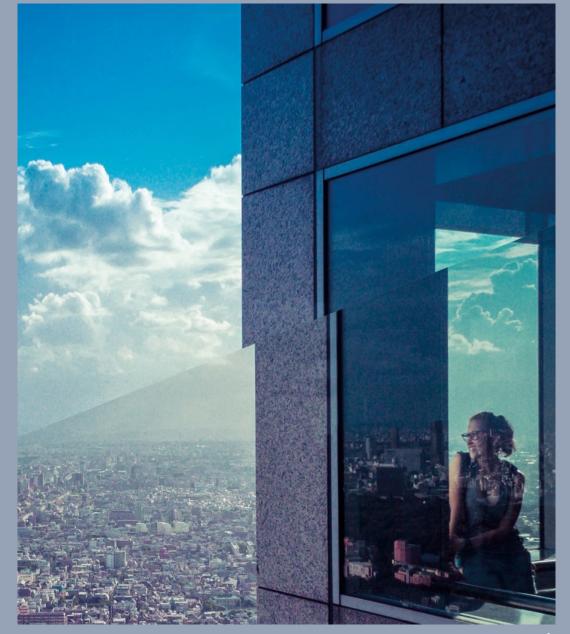
### Ordinary General Shareholders' Meeting

April 26, 2022



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## 1. Performance & strategy



### 2021

### Successful strategy execution

- Dynamic asset rotation
- Integration of environmental, social and governance (ESG) criteria throughout the business
- Greater share of private assets
- Development of Sienna
- Enhanced returns to shareholders
- Value creation in terms of NAV per share



### Proven value creation

### Double-digit net asset value ("NAV"(1)) growth

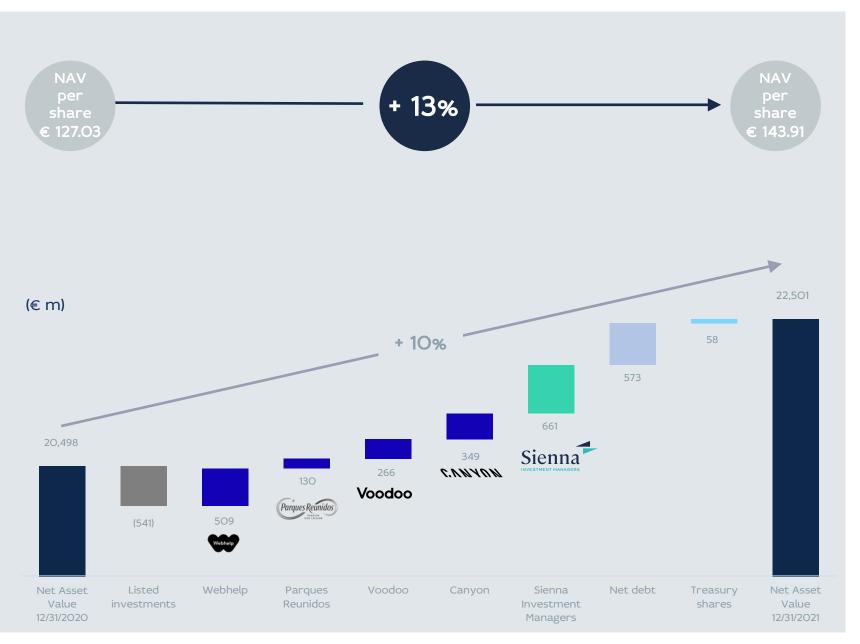
Important contributions from:

- private assets
- Sienna Investment Managers
- lower net debt



- Private investments
- Sienna Investment Managers

(1) Alternative performance indicators are defined in the glossary available on GBL's website: http://www.gbl.be/en/glossary



### **Demonstrated** resilience

Overall, our portfolio companies have recovered from the pandemic

## GBL's portfolio is solid

#### Revenues

	2019	2020	2021
SGS	100	85	97
<b>ﷺ</b> (1) Pernod Ricard Créateurs de conivialité	100	92	96
adidas	100	84	97
IMERYS	100	87	101
Webhelp	100	122	150
umicore	100	96	118
MQWI	100	91	102
<b>₽</b> HOLCIM	100	87	100
G <del>E/</del> \	100	95	96
иочил.э	100	135	159
Voodoo	100	104	119
Parques Reunidos)	100	36	78
Ontex	100	91	89

Dividends for 2021<sup>(2)</sup> are higher than for 2019

<sup>(1)</sup> Based on financial year ending June 30

<sup>(2)</sup> Based of information available as of April 26, 2022

## Enhancing shareholder returns

+13%

NAV per share growth

+10%

Growth in proposed 2021 dividend per share of  $\in 2.75^{(1)}$ 

€ 407m

GBL share buybacks in 2021

5 million

Treasury share cancellations<sup>(2)</sup>

3.4 million

Treasury share cancellations<sup>(3)</sup>

8.4 million

Treasury share cancellations since November 2021

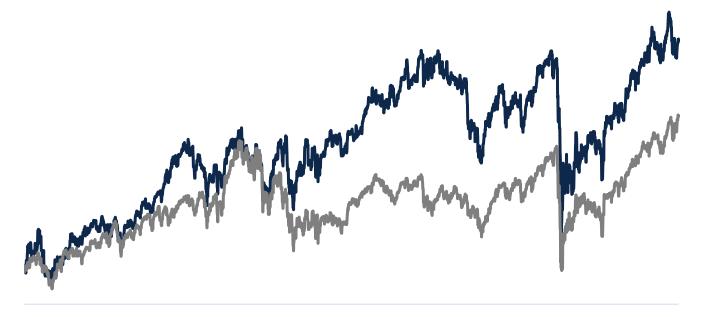
<sup>(1)</sup> Subject to vote at the Ordinary General Shareholders' Meeting of April 26, 2022

<sup>(2)</sup> On November 4, 2021, the number of shares outstanding was reduced from 161.4 million to 156.4 million

<sup>(3)</sup> On April 26, 2022, the number of shares outstanding is reduced from 156.4 million to 153.0 million

### Outperformance over the long term

2012-2021 (10 years)



12-2011 12-2012 12-2013 12-2014 12-2015 12-2016 12-2017 12-2018 12-2019 12-2020 12-2021

### Share price performance

### **Total Shareholder Return**

### Seizing attractive opportunities

Disposals<sup>(1)</sup>

€ 2,088m

**€** 1,640m

Cement & aggregates



€ 256m

Materials technology



€ 146m

Food sector process technology Investments(1)(2)

€ 908m

MQWI

€ 110m

Salmon farming

Voodoo

€ 268m

Mobile game publishing

HOVINA.2

€ 357m

High-end bicycles (e-commerce)





Private investments

### Growing private asset portfolio

#### At the crossroads of several structural trends

















MOVIMA.7



2019 5% of NAV 2020 6% of NAV 2021 11% of NAV

2022

### Private companies that are leaders in their sectors



#2

Park operator in Europe

+€130 M

Recovery in GBL's NAV in 2021

€ 236m

GBL's stake at year-end 2021

+117%

Sales growth in 2021



#1

Business Process Outsourcer ("BPO") in Europe

+€509m

Uplift in GBL's NAV in 2021

€ 1.6bn

GBL's stake at year-end 2021

+ 27%

Sales growth in 2021

Voodoo

#1

Mobile game publisher by downloads

16%

Stake

€ 268m

Investment(1)

>6 billion

Downloads<sup>(3)</sup>

HOVHN.2

#1

High-end bicycles (e-commerce)

**>50%** 

Controlling stake

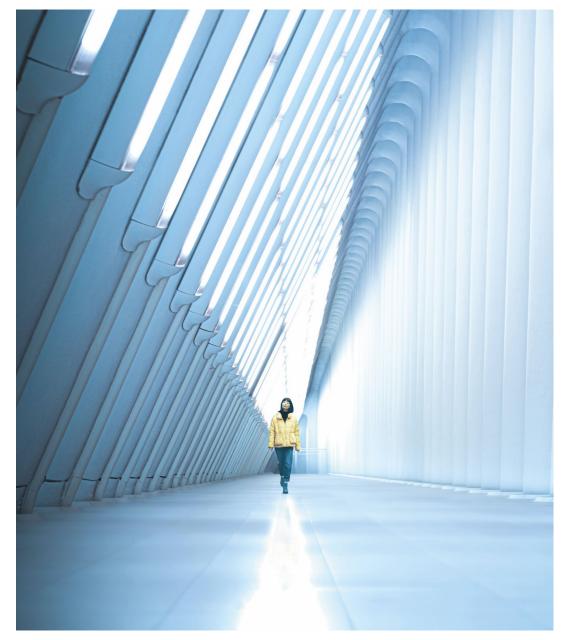
€ 357m

Investment(2)

>20%

Sales growth (4)

# 2. New developments -ESG -Sienna



### ESG: using our influence meaningfully

Comprehensive approach



**Integrated process** 

**Proprietary** framework

In-depth risk review

Engagement

Measurable progress









### Acting today for a better tomorrow

### GBLACT

#### 2021

Support doubled to € 3.8 million across 42 projects, mainly in Belgium, including:























### **Double-digit NAV increase**

Rapid development of the digital vertical

NAV at year-end 2021

€ 3.2bn

NAV increase vs. 2020

+ 26%

External fund managers

13

External fund managers NAV

€ 1.2bn

Direct & co-investments NAV

€ 0.7bn

Sienna Digital NAV

€ 1.2bn



### Three major transactions

New activities have been renamed under the Sienna brand

Data as of December 31, 2021

- (1) Closing in August 2021, renamed Sienna Real Estate
- (2) Closing in March 2022, renamed Sienna Gestion
- (3) Closing in March 2022, renamed Sienna Private Credit

Leading real estate vertical

- Pan-European manager
- 30+ years experience
- Offices (mainly), hotels & logistics

Retirement & employee savings platform

 to accelerate the distribution of Malakoff Humanis' savings business

€ 21.4bn

AuM





Private credit expert

- Corporate real estate
- Public sector
- Collaterized corporate financing
- Renewable energy infrastructure

€ 2.5bn

AuM

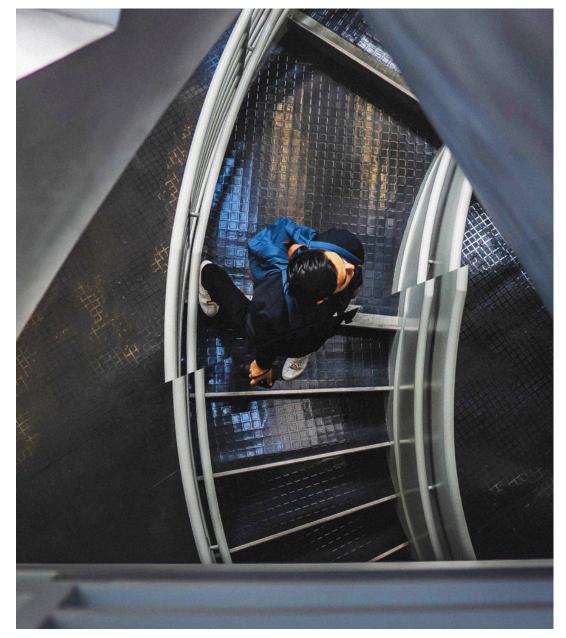
(3)

ACOF1

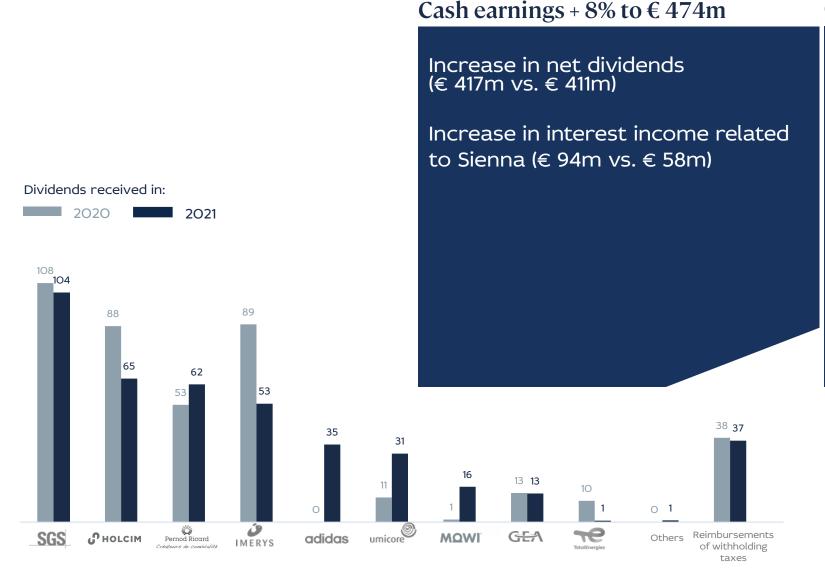




## 3. Financial update



### Financial highlights



#### Consolidated net result of € 279m

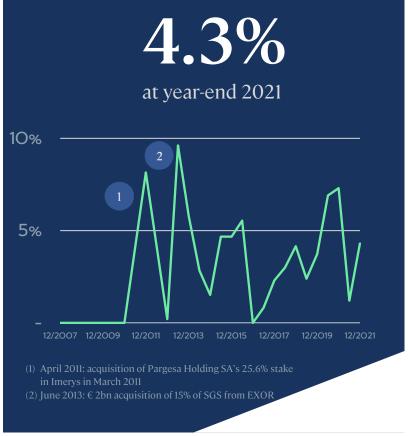
- Cash earnings of € 474m
- Sienna's contribution of € 378m
- Share of net income of associates/consolidated companies of € 170m
- Change in debt toward minority shareholders of Webhelp of € (506)m
- Mark to market and other non-cash items of € (168)m
- Eliminations of € (69)m

### Sound financial position

#### Strong liquidity profile

€ 4.4bn of liquidity at year-end 2021 vs. € 2.9bn at year-end 2020

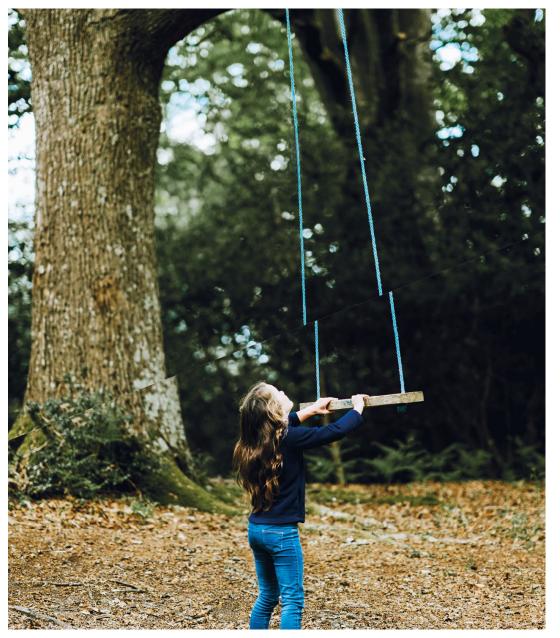
#### Low Loan To Value



Significant decrease in net debt

€ 990m net debt at year-end 2021 vs. € 1,563m at year-end 2020

### 4. Outlook



### 2022 New challenges

In a more volatile market context following geopolitical tensions and rising interest rates, GBL is relatively well positioned

Indirect impacts of the war in Ukraine and sanctions against Russia could affect the portfolio companies' and GBL's NAV

### Direct impact

Limited sales exposure for almost all our portfolio companies

- Ukraine: <1%
- Russia: <3%

### Indirect impact

- Rising prices (raw materials, energy)
- Increased market volatility
- Cybersecurity

### Active monitoring

Regular contact with our portfolio companies

Our priority is employee safety

#### Low leverage

Net debt/EBITDA

1.3x listed companies

1.9x full portfolio

- No cash trapped
- Funding available

### 2022

## Current market conditions offer opportunities

### GBL is ready to seize opportunities

- Strengthened team
- Solid financial position
  - Successful financing
  - A+/A1 ratings
  - Healthy balance sheet (Loan to Value <10%)
- Portfolio monitoring, developing the newly-acquired businesses & identifying new targets

## Confirmation of our shareholder return policy

An ambitious policy

#### Attractive returns through a combination of:

- NAV growth that is significant in absolute terms as well as sustainable
- dividends, with
  - an ordinary dividend payout ratio between 75% and 100% of cash earnings
  - the possibility of exceptional dividends in the future, when and if deemed appropriate
- share buybacks and cancellations

#### 2022 calendar

May 3: ex-dividend May 4: record date May 5: payment date



### 2022 & beyond

### Ready to deliver meaningful growth

- Continued focus on shareholder returns
- Deepening of ESG commitments
- Agility to seize investment opportunities
- Development of Sienna
- Sustained financial discipline

